

Comfort and Savings

with NIPSCO's
Heating, Ventilation and
Air Conditioning (HVAC)
Midstream Channel

Blueprint for Success

Don't let energy usage put a damper on your bottom line. NIPSCO's Midstream Channel is designed to provide eligible business customers and distributors a simplified means of earning cash back on energy-saving equipment.¹

Refreshing Incentives

- Instant discounts at point-of-purchase
- No lengthy participation application for qualifying equipment
- A simplified way for customers and distributors to get incentive money for purchasing efficient equipment



Circulate the Savings

Through the NIPSCO Midstream Channel, distributors and customers share in the savings — both receive a portion of the incentive.

- **Distributors**
Distributors promote qualifying equipment and deliver the incentive at the time of purchase. They receive reimbursement for the total incentive on qualifying equipment.
- **Contractors**
Contractors receive the incentive at the time of purchase from the distributor and pass along the savings to their business customer as an instant discount.
- **Business Customers**
Business customers purchase qualifying equipment either from their contractor or directly from the distributor and receive an instant incentive or discount.

Have Questions?

We are happy to help with any questions! To speak with a program representative, call TRC toll free at **1-800-299-2501** (Monday – Friday, 8 a.m. – 5 p.m. CT) or email **NIPSCO.Savings@TRCcompanies.com**. Find a Program Representative in your area: **trcsavesenergy.com/Home/ContactUs**



Scan the QR code & become a distributor

¹NIPSCO is not a seller, manufacturer, or distributor of any of the products sold through the Channel and does not warranty or service any of the products.

NIPSCO HVAC Midstream Channel

2025 HVAC Incentives*

Efficient Equipment Replacement	Baseline	Unit	Incentive
Electric Measures			
ASHP < 65 kBtuh (< 5.4 Tons)	> 13.4 SEER2, > 6.7 HSPF2	\$ / SEER improvement / ton	\$25.00
ASHP 65 ≤ kBtuh < 135 (5.4 ≤ tons < 11.3)	> 13.9 IEER, > 3.4 COP	\$ / EER improvement / ton	\$32.00
ASHP 135 ≤ kBtuh < 240 (11.3 ≤ tons < 20)	> 13.3 IEER, > 3.3 COP		\$32.00
ASHP ≥ 240 kBtuh (≥ 20 tons)	> 12.3 IEER, > 3.2 COP		\$32.00
DX Unit < 65 kBtuh (< 5.4 Tons)	> 13.4 SEER2		\$ / SEER improvement / ton
DX Unit 65 ≤ kBtuh < 135 (5.4 ≤ tons < 11.3)	> 14.8 IEER	\$ / IEER improvement / ton	\$25.00
DX Unit 135 ≤ kBtuh < 240 (11.3 ≤ tons < 20)	> 14.2 IEER		\$27.00
DX Unit 240 ≤ kBtuh < 760 (20 ≤ tons < 63.3)	> 13.2 IEER		\$28.00
DX Unit ≥ 760 kBtuh (> 63.3 tons)	> 11.2 IEER		\$32.00

Incentivized measures must replace costly, less efficient systems or equipment on a one-for-one basis.

* If the customer participates in the Midstream Channel by purchasing qualifying equipment from a participating distributor, they are not eligible to participate in the Custom, Prescriptive, SBDI, New Construction or any other NIPSCO programs for an incentive on the same piece of equipment.