

# Comfort and Savings

with NIPSCO's  
Heating, Ventilation and  
Air Conditioning (HVAC)  
Midstream Channel

## Blueprint for Success

Don't let energy usage put a damper on your bottom line. NIPSCO's Midstream Channel is designed to provide eligible business customers and distributors a simplified means of earning cash back on energy-saving equipment\*.

## Refreshing Incentives

- Instant discounts at point-of-purchase
- No lengthy participation application for qualifying equipment
- A simplified way for customers and distributors to get incentive money for purchasing efficient equipment



## Circulate the Savings

Through the NIPSCO Midstream Channel, distributors and customers share in the savings — both receive a portion of the incentive.

- **Distributors**  
*Distributors promote qualifying equipment and deliver the incentive at the time of purchase. They receive reimbursement for the total incentive on qualifying equipment.*
- **Contractors**  
*Contractors receive the incentive at the time of purchase from the distributor and pass along the savings to their business customer as an instant discount.*
- **Business Customers**  
*Business customers purchase qualifying equipment either from their contractor or directly from the distributor and receive an instant incentive or discount.*

## Have Questions?

We are happy to help with any questions! To speak with a program representative, call TRC toll free at **1-800-299-2501** (Monday – Friday, 8 a.m. - 5 p.m. CT) or email **[NIPSCO.Savings@TRCcompanies.com](mailto:NIPSCO.Savings@TRCcompanies.com)**. Find a Program Representative in your area: **[trcsavesenergy.com/Home/ContactUs](http://trcsavesenergy.com/Home/ContactUs)**



**Scan the QR code & become a distributor**

# NIPSCO HVAC Midstream Channel

## 2024 HVAC Incentives

Efficient Equipment Replacement	Baseline	Unit	Incentive
<b>Electric Measures</b>			
ASHP < 65 kBtuh (< 5.4 Tons)	> 13.4 SEER2, > 6.7 HSPF2	\$ / SEER improvement / ton	<b>\$25.00</b>
ASHP 65 ≤ kBtuh < 135 (5.4 ≤ tons < 11.3)	> 13.9 IEER, > 3.4 COP	\$ / EER improvement / ton	<b>\$32.00</b>
ASHP 135 ≤ kBtuh < 240 (11.3 ≤ tons < 20)	> 13.3 IEER, > 3.3 COP		<b>\$32.00</b>
ASHP ≥ 240 kBtuh (≥ 20 tons)	> 12.3 IEER, > 3.2 COP		<b>\$32.00</b>
DX Unit < 65 kBtuh (< 5.4 Tons)	> 13.4 SEER2		\$ / SEER improvement / ton
DX Unit 65 ≤ kBtuh < 135 (5.4 ≤ tons < 11.3)	> 14.8 IEER	\$ / IEER improvement / ton	<b>\$25.00</b>
DX Unit 135 ≤ kBtuh < 240 (11.3 ≤ tons < 20)	> 14.2 IEER		<b>\$27.00</b>
DX Unit 240 ≤ kBtuh < 760 (20 ≤ tons < 63.3)	> 13.2 IEER		<b>\$28.00</b>
DX Unit ≥ 760 kBtuh (> 63.3 tons)	> 11.2 IEER		<b>\$32.00</b>

*Incentivized measures must replace costly, less efficient systems or equipment on a one-for-one basis.*

If the customer participates in the Midstream Channel by purchasing qualifying equipment from a participating distributor, they are not eligible to participate in the Custom, Prescriptive, SBDI, New Construction or any other NIPSCO programs for an incentive on the same piece of equipment.